



PROPOSAL FORM

NYS OGS Comprehensive Telecommunications Equipment and Solutions
 Group No.: 77018, Award No.: 21350

1. BASE PROPOSAL

Include all equipment, hardware, software, operating system, cabling, licenses, programming, layout, shipping, delivery, installation, testing, training and one (1) year extended warranty & software support costs as described by the RFP Specifications and Drawings.

Refer to Section 273500 (page 23) - Network (IP) Communications: separately submit an itemized list of all equipment schedules with unit prices.

Subtotal Equipment & Material Costs for Network Equipment (Provide detail material list with unit pricing by bldg.)	\$	673,640. ⁸⁸
Subtotal Network Equipment Labor Costs	\$	64,650. ⁰⁰
100% Contract Value Performance Bond Cost	\$	5,200. ⁰⁰
Extended Warranty (optional added cost for yr 2) * if pre-paid	\$*	27,978. ⁸⁸
Extended Software Support (optional added cost for yr 2)	\$	N/A
T&M Rate/Hr. (VPN Remote Support and/or On-site MAC)	\$	\$150. ⁰⁰ / hr.

2. ALTERNATE UPS PROPOSAL

Subtotal Equipment & Material Costs for UPS Equipment \$ 122,969.⁷⁴
 (Provide detail material list with unit pricing by bldg.)

Subtotal UPS Equipment Labor Costs \$ included

3. ALTERNATE NETWORK TRAINING COURSE

Subtotal Mfg. Certified Training Course Costs \$ no charge for (2) CCNA Exams
 * Cisco to provide 130 Cisco learning credit vouchers

TOTAL COST \$ 866,460.⁶⁴
 including 2nd year of Extended Warranty \$894,439.⁵²

Indicate how long your prices will remain in effect, and for which types of equipment:

The pricing on the listed equipment will remain valid for 6 months.

PROPOSAL FORM SUBMITTED BY:

Iplagic, Inc.
 Vendor Company Name
PT # 64525
 NYS OGS Contract Number
[Signature]
 Authorized Signature
Thomas J. Steinke, CFO
 Printed Name & Title
10/8/2013
 Date

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