

## Partner Questions

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### **1. How will this affect my existing business and interactions with Nortel?**

During this comprehensive restructuring process Nortel's day-to-day operations are expected to continue without interruption. Accordingly, this process should not affect your existing business or interaction with Nortel. The Company is 100% focused on serving its customers worldwide.

### **2. What will happen to existing joint development projects or joint marketing activities?**

Nortel maintains joint development and marketing activities that are critical to its past and future success and Nortel expects to continue such activities during this comprehensive restructuring process.

### **3. How will this impact Nortel's existing R&D strategy/commitments?**

Nortel intends to remain focused on delivering value and innovation and continue R&D investment.

### **4. How do I get additional information?**

We encourage you to contact your partner representative or 1-800-4-NORTEL for further information