

Lindsay Newell
VP, Marketing & Communications - IP Division

Lindsay is responsible for global Product and Solutions Marketing & Communications for the Alcatel-Lucent IP Division (IPD), based in Mountain View, California. The IPD portfolio encompasses IP/MPLS routers, Multi-Service WAN switches and Network & Service Management products. He is responsible for marketing the portfolio to a broad range of customers including fixed and mobile carriers, cable MSOs and competitive carriers.

Lindsay joined Alcatel through the 2003 acquisition of TiMetra Networks, where he oversaw the company's marketing activities. Prior to TiMetra, he held a variety of product marketing and sales engineering management roles with Nortel and Bay Networks in Europe and the United States.

He started his career in technical support and network consulting in the United Kingdom and received his HND in Electronic Engineering from City of Bath Technical College, England in 1985.